

Guía para publicar

consejos de los editores en jefe Emerald
para un artículo de calidad

Isabela Daneluci
Buenos Aires
31/10/2017

AN ANALYSIS OF _____:

□□□□□□□□ □□□□□□: □□ □□□□□□

↑

TITLE SHOULD BE THE
"TAG LINE" FOR
THE ENTIRE STUDY!

↑

FIRMS?
OTHER?
- MUST REFLECT
THIS OTHER
MODERATOR ROLE

Abstract

The main argument of this paper is that the interplanetary competitiveness of a firm is influenced by its home planet's attributes whose impact can be moderated by the democratization of the firm's workers. We propose that the home system's factors of production, planetary markets, industry structure, and institutional endowments delineate the planetary firm's competitive advantage. This democratization can modify these effects and reinforce the firm's home-built competitive advantage or mitigate the repercussions of a potential competitive disadvantage. The paper unravels the complex mechanisms underlying home planet effects and empirically examines their interplay with the firm's democratization processes in determining its interplanetary competitiveness. It bases its analysis on longitudinal data for a sample of seven Sirius hyperspace drive incumbents from a respective number of solar planets with interplanetary presence for the period 2230-2240.

DEFINE!
THIS
WHAT?
MEASURED
AS?

DEFINED AS?

PORTER?
(1990)
TEST?!

BUT DOES
NOT HAVE
TO?

- ① HOW TIES W/ PAST WORK?
- ② YOUR INTENDED CONTRIBUTIONS?
- ③ YOUR FINDINGS?
- ④ HOW ADVANCES THEORY?

HOW DIFFERS
FROM
OTHER
PERFORMANCE
STUDIES

↓ IS THIS
ANOTHER STUDY
IN THIS
GENRE?

HIGHLIGHT
THIS AS AN
"EMPIRICAL"
DIFFERENTIATOR!

HOW MANY
IN TOTAL?

→ THIS ABSTRACT SHOULD "GRIP" THE READERS/REFS.
& SPARK THEIR INTEREST IN THE STUDY

→ FOCUS HERE ON: ① THEORY ② LONGITUDINAL ③ FINDINGS
CONTRIB DATA + MODERATOR

AM ASSUMING WE WILL FOCUS ON THE
MODERATING ROLE (NOT ON MAIN EFFECTS)

INTRODUCTION

IS IT STILL
THIS
IF ONLY ONE
OF

This paper posits that interplanetary competitiveness, the capacity of the firm to attain productivity levels that allow it to outperform its off planet and home rivals is contingent on the firm's home planet attributes whose effects can be leveraged by

WE KNOW THAT
FROM PORTER - 1990

"AND THAT OVER
TIME - THEY WILL
MAY CIRCUMVENT
THE IMPOSITIONS OF A
ENV
INTEREST!

EMPHASIZE!

The thing you do not want to do is irritate the reviewer such that they form a **poor opinion** of your paper. Do not force a reviewer to return something like Figure 4 to you [...]

Majid (2014) notes that "bad writing often goes hand-in-hand with **murky thinking**, so by writing clearly you are forced to clarify your understanding".

DO YOU
MEAN
"VAR
RAN
SEN

WHY
TO IN

MOVE
OPEN
SEN
WOULD
READ
WHAM

2 OTHER WORDS, FOCUS
ON "HOME CRY" ALONG
PRESENTS A STATIC PICTURE

effects (Chan, Penno, & Schmidt 2009; Harzing & Sheppard, 2158).

SEE MY
COMP. PRESSURES
PAPER

DO YOU ARE IMPLYING THAT HOME FUND. EFFECTS ARE
MORE FUNDAMENTAL (W PORTER), SO WHAT? PORTER SAID
THIS 20+ YRS AGO! WHAT DO YOU REALLY WANT TO SAY?
← YOU NEED TO INSERT ARGUMENTS

+	++	?
-	+	--

Estructurando su texto

Título

Un buen título debe contener el **menor número** de palabras possible que **adecuadamente** describa el contenido del artículo:

Una expresión que introduce el texto y que sostiene el lector

Palabras-clave que identifiquen el foco del trabajo

La "localización" del tema



**Strength through Joy: Consumerism and Mass Tourism
in the Third Reich**

**Creating the New Egyptian Woman: Consumerism,
Education and National Identity 1863-1922**



¿Quién es Emerald?

Fundada por académicos para académicos



- ▶ Fundada em 1967 por investigadores de la Universidad de Bradford
- ▶ The Emerald Foundation – <http://www.emeraldfoundation.org.uk/>
- ▶ Dr Keith Howard OBE*, Phd (Bradford), LLD** (Hon)(Leeds), MSc (Leeds), BSc (Hons)(Leeds)





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Public Policy & Environmental Management



Tourism & Hospitality



Transport



Sociology



Crecimiento en citas – Clarivate & Scopus



Emerald Publishing ha recibido sus **mejores resultados de Factores de Impacto** en los datos publicados en el JCR 2016 de Clarivate Analytics, con un incremento total de citas del **41%**.

88% de las revistas de Emerald están indexadas en **Scopus**

92% de las revistas Emerald con Factor de Impacto han visto un **incremento en el número de citas**.

Somos la editorial con más títulos de **Negocios, Gestión y Contabilidad** de todo el mercado internacional con un **16%** más que todo el sector y **77% en los Q1/Q2**.



El proceso de la publicación

¿Por qué publicar en revistas?

Ser publicado significa que su artículo:

Es perfeccionado por las recomendaciones de revisores por el proceso de revisión

Se convierte en permanente

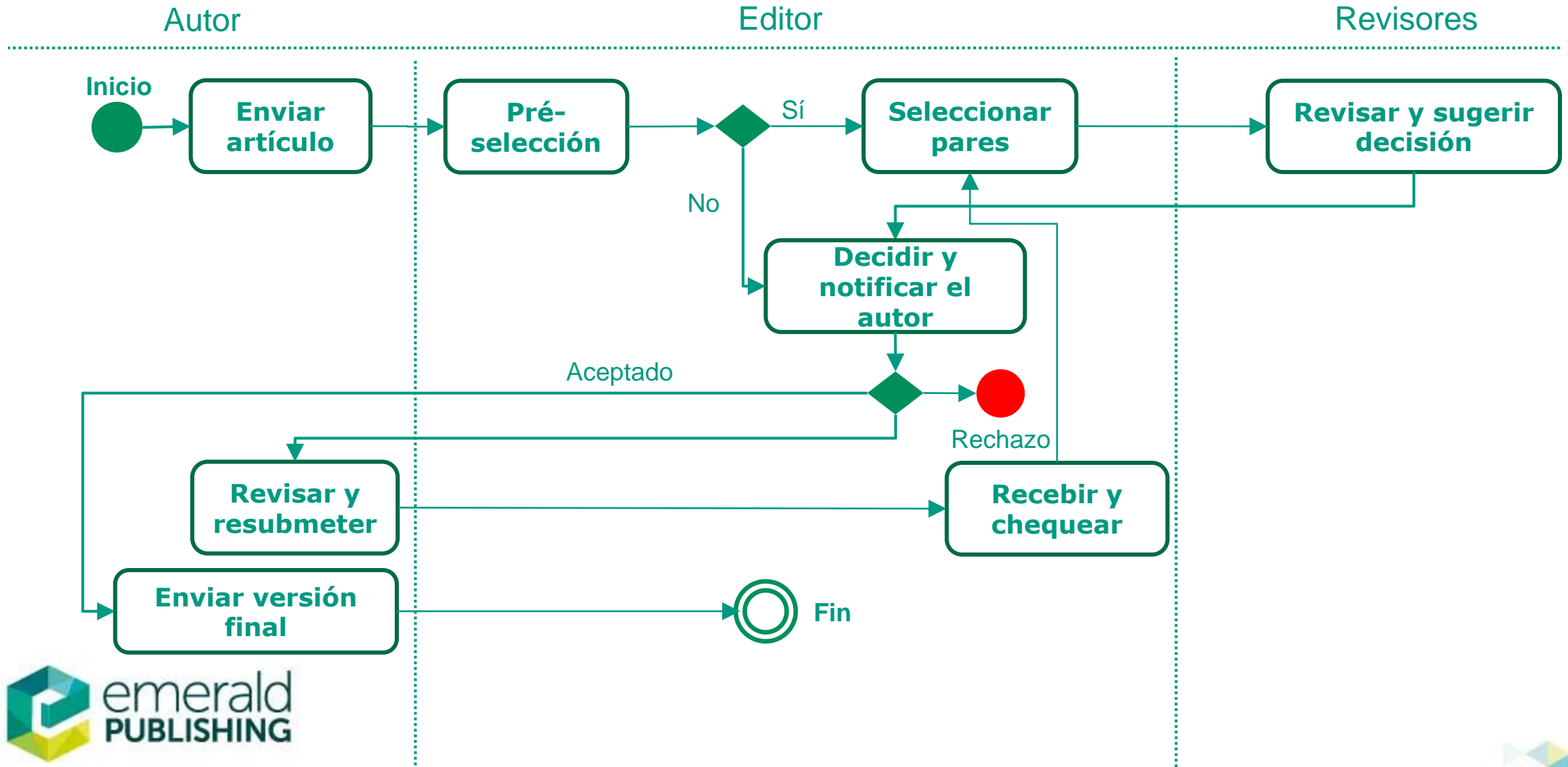
Reputación internacional para usted y su institución



La cadena de investigación/publicación



La revisión por pares



The cover letter

"I am submitting this article to Journal of Documentation.

You will see that it deals with public library management, which I appreciate is outside JDoc's normal scope.

However, **it focuses on the novel application of a theoretical model to the topic**, and hence I think it is appropriate for Jdoc".



The cover letter

"I am sending this article for you to publish in Journal of Documentation, after your editorial amendments.

I have chosen JDoc to publish this paper, as it is a high-impact and well-regarded journal."



The desk rejection



Bawden, David <D.Bawden@city.ac.uk>

10/18/13 ☆



to ANDRE, db, valeska.geldres, andre.nishizawa ▾

Thank you for this.

While this sounds a potentially interesting paper, I do not think that it is really appropriate for the **Journal of Documentation** readership. I recommend 'Scientometrics' or 'Business Information Review' or - if you wish to publish in an Emerald **journal** - 'Aslib Proceedings'.

Best regards

David Bawden
Professor of Information Science, City University London
Editor, **Journal of Documentation**
<http://theoccasionalinformationist.com/about>



Joining a conversation

Joining a conversation



Joining a conversation

- ▶ **Conferences** provide an effective way of **joining a scholarly conversation**.
- ▶ They present **more recent developments in a field** than articles that may have been written more than two or three years before their eventual publication [...]
- ▶ For example, target **two or three conferences** in a field, in a row, to get to know personally some of the people interested in an area [...]
- ▶ That is, joining in the **formal** and **informal** discussions after [...]



Joining a conversation

[...] So the first step in getting published is to picture **the audience who will be reading and judging an article**. For instance, is the journal aimed at **academics** in a wide range of general areas of marketing, or academics in a particular field like franchising, or **practitioners** and **consultants**?

[...] In contrast, **Marketing Intelligence & Planning** is read by **consultants** as well as academics, and many of its consultant readers would expect a more balanced range of academic and practitioner-relevant articles in an issue.

(Listado de revistas para “practitioners”)



Joining a conversation

- ▶ [...] Finally, find **one or two exemplars** of your type of article from the target journal (Huff, 1999). Exemplars are not necessarily about your topic, but they do show how an article is written that **uses your methodology** and/or makes the same sort of **arguments**.
- ▶ [...] While doing this literature review, do not criticise other writers in the conversation circle, instead, use words like “**complement**”, “**build on**” and “**synthesise**”, and avoid phrases such as “**omitted**” or “**failed to address**”. After all, the writers you reference may be asked by the editor to review your submission.
- ▶ Más informaciones sobre revisión



Um recurso valioso

- Academic Phrasebank – <http://www.phrasebank.manchester.ac.uk>

In her
In their
In this

useful
timely
detailed
excellent
influential
important
pioneering

study (of X),
survey (of X),
analysis (of X),
examination (of X),
investigation (into X),

Smith (2012) showed that ...
Jones (2013) concluded that ...



Joining a conversation

[...] In the penultimate discussion section, **findings** for each research issue or hypothesis are linked to the literature, thus identifying and emphasising **contributions to the field**.

In this section, conclusions and implications are **different** (Perry, 1997).

Conclusions arise **directly** from the findings, whereas implications are speculations arising **indirectly** from the findings.

In the article, consider implications for **theory**, and implications for **policy and practice**.

Findings

**Conclusions
X
Implications**

**Theory, Policy
and Practice**

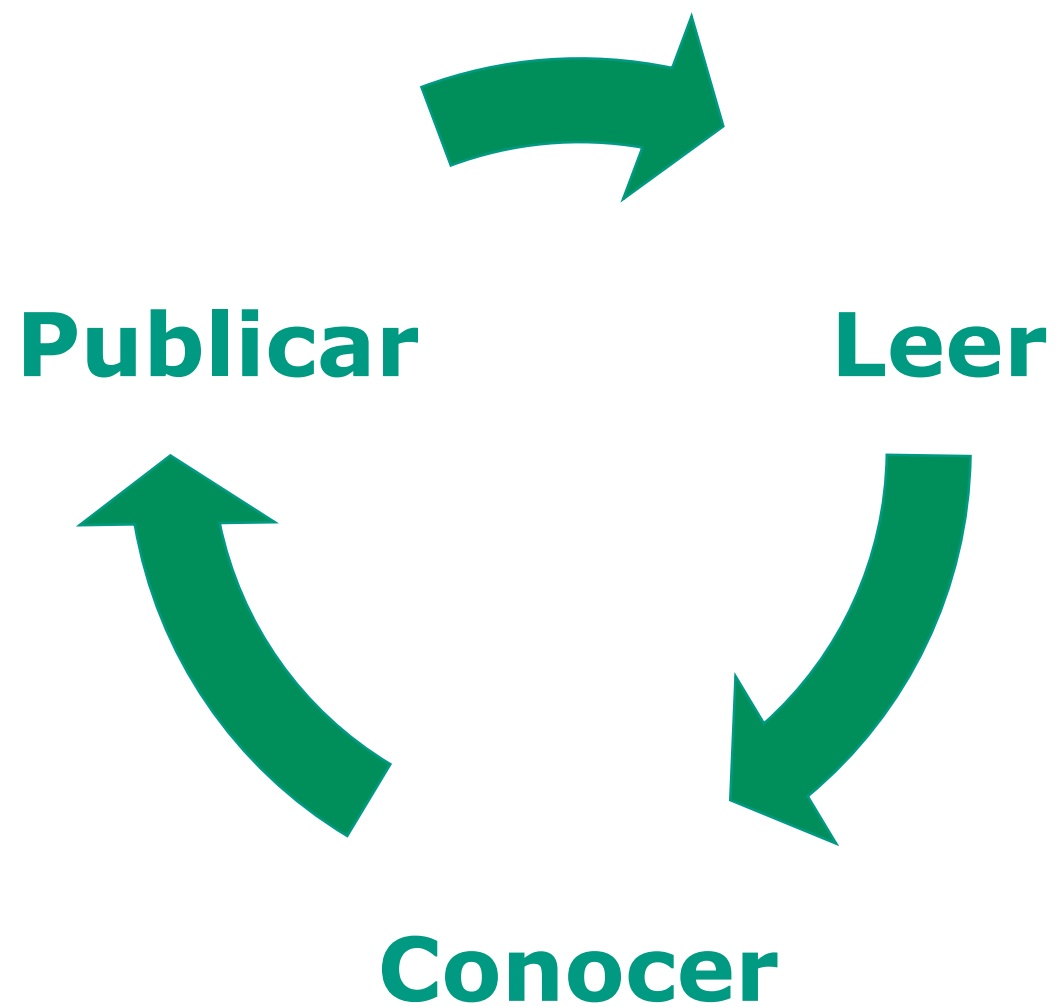


Getting published

- ▶ These points are particularly important for non-Western authors, or those who are not at mainstream academic institutions.
- ▶ [...] The first is a limited access to **literature**.
- ▶ Second, you may have limited access to ideas and rebuttals. Developing that **network** will allow you **contacts** that may stimulate research ideas or at least give you some input on your research.
- ▶ Third, access to data can be a problem. Increasingly free data can be found online, particularly, historical data. Additionally, **co-authors** may be a source of data.
- ▶ A final issue of concern is **language**. If you are trying to publish in English and English is not your first language then you are going to need a proofreader [...]



¿Cómo seleccionar una revista?



“Fake Cancer study published in 157 Open Access Journals”

Christian Heise — October 4, 2013 — [Leave a comment](#)

Yesterday the National Geographic published an article about a fake cancer study (“Who’s Afraid of Peer Review?”) to test if Open Access journals would publish a spoof study due to several errors.

In short the results of Bohannons’ study:

- only 106 of the tested 255 Open Access Journals published the paper
- accepted the paper for publication
- some did reject the article – for example: PLOS One
- of the 106 reviewed journals 70% ultimately accepted



HOW TO HIJACK A JOURNAL

A patient hacker can take over a journal’s official Web domain with relative ease—as I found out by doing so myself

Los puntos clave de un artículo

¿Qué buscan los editores?

- ▶ **Originalidad** – ¿Qué hay de nuevo en este tema?
- ▶ **Pertinencia y extensión** – de los conocimientos existentes
- ▶ **Metodología de la investigación** – ¿son conclusiones válidas y objetivas?
- ▶ **La claridad, la estructura y la calidad de la escritura** – ¿se comunica bien?
- ▶ **Argumentos** que tengan una progresión lógica
- ▶ **Las implicaciones** teóricas y prácticas (“so what?”)
- ▶ **Novedad y relevancia** de las referencias
- ▶ **Internacionalidad** – enfoque global
- ▶ La adhesión al **ámbito editorial** y los **objetivos** de la revista
- ▶ Un buen **título, palabras clave** y un **resumen** bien escrito



Visibilidad e Impacto

Evolução do Livro: técnica, morfo



A evolução do livro: cor
tem modificado a histó

André Jun Nishizawa

**Los autores registrados
recibieron un promedio
de 23% más descargas
de sus artículos**

Post a trackable link to your publication on your social
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Greater Research Impact

30
SHARE
CLICKS

628
KUDOS
VIEWS

90
CITATIONS



Name: Dr Nikhilesh Dholakia

Role: Professor

Specialty: Business & Management

Institution: University of Rhode Island

Country: United States

“

Kudos is a very effective tool for researchers
to build web pages that explain their works in
popular language, and enable the creation of a
deep resource base around these works.

”



EXAMPLE: <http://bit.ly/dholakia>

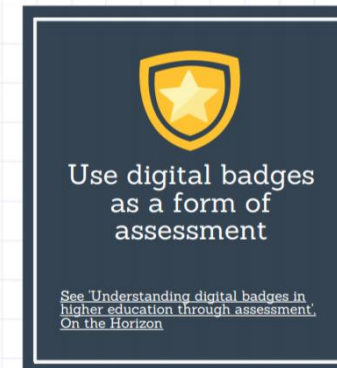
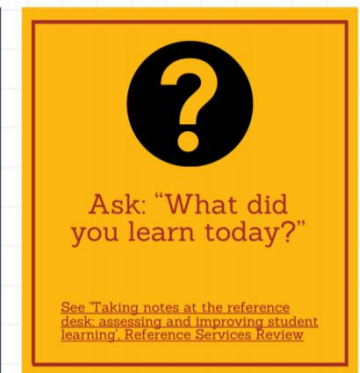
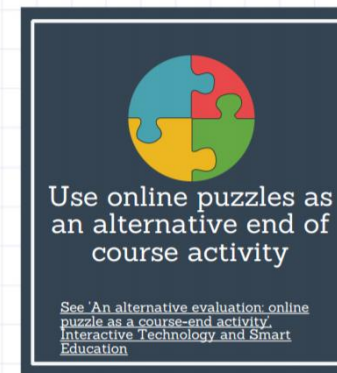
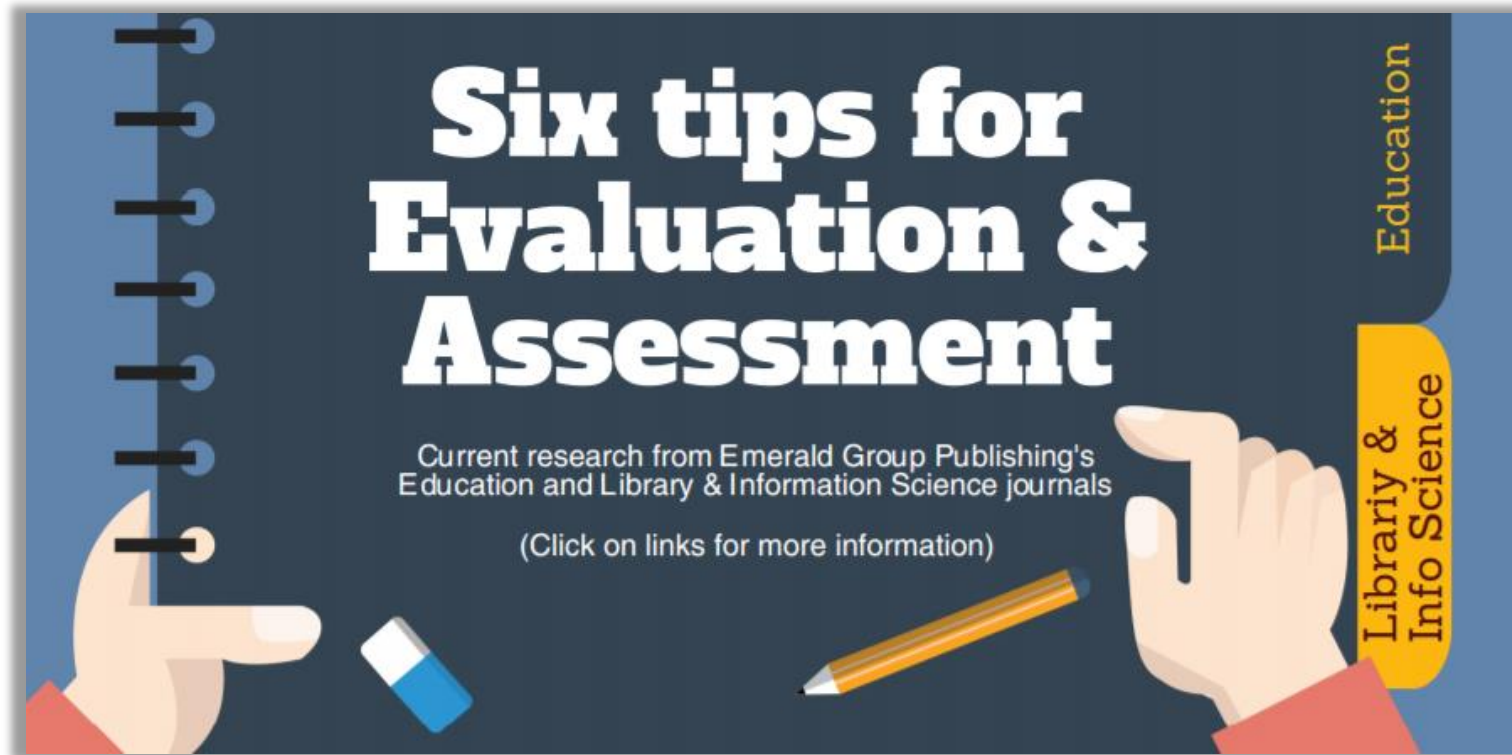


ACTION: Added explanatory text and resources
Shared via Twitter

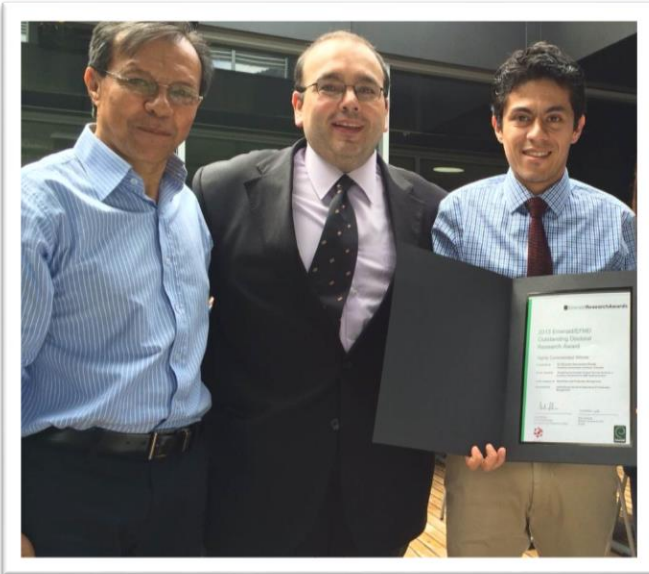


RESULT: 628 views of the publication on Kudos /
8 shares via online channels / 30 share clicks

#RealWorldResearch



Literatis y Premios



Premio Emerald/ASFAE
al mejor artículo del
encuentro ENEFA



Emerald/EFMD
Outstanding
Doctoral Research
Awards
Premio de €1,500



Premio
Emerald/CLADEA
Research Fund Award
Premio de U\$3,000



Materiales de Apoyo

How to... Guides



Guías para revistas, libros y teaching cases

3. HOW TO ORGANIZE A

Introduction

Define the topic and choice. You could also trends, gaps and the

Body

Discuss your sources your discussion chronologically or thematically or methodologically

Conclusion

Summarize the major findings evaluating the current state of the art pointing out flaws in the research, conclusions for further study.

PUBLISHING

From Proposal to Publication

Manuscript submission

Your Editor may commission a final review of your manuscript before we put it into production.

Our Editorial team will then check through your final manuscript.



Production

Your book will go through copy

Resources for authors

How to write a Teaching Note

By Professor Leif Sjöblom
IMD, Switzerland
Regional Editor – Africa

EEMCS receives many good cases which unfortunately have to be revised because the Teaching Note is not up to our expectations. **It is a key requirement of EEMCS that the Teaching Note is sufficiently detailed that the case can be adopted by other faculty with no need for additional research.** A teaching note shorter than 5 pages for a 90 minute class session rarely meets these criteria.

This note explains what we expect and the most typical mistakes.

What should be included in a good Teaching Note?

- Case synopsis – a very brief description of the case setting and key issues
- Target audience – courses in which the case can be used, level of difficulty, and specific prerequisites (what are the students assumed to master before the case is taught – for example a specific model that they will apply)
 - If multiple target audiences, discuss different teaching strategies
- CLEAR LEARNING OBJECTIVES
 - Minimum one for a short mini-case to 3-4 for a longer case
 - Should be as specific as possible
 - Explain why they are important and relevant for the course you are teaching
- A DETAILED TEACHING PLAN AND ANALYSIS
 - Suggested class time, broken down by topics
 - Suggested student assignment
 - Brief description of the opening 10-15 minutes

Check list

- ▶ <http://www.emeraldgrouppublishing.com/authors/writing/checklist.htm>
- ▶ Haga primero su propia revisión por pares!

Article submission checklist

Format

- ☐ Files formatted in MS Word
- ☐ Submitted electronically

Length

- ☐ Length of article conforms to limits set out in the Author

Article Title

- ☐ The article title does not exceed the set length. **Please re specific information.**

Article Title Page

- ☐ An **article title page** has been created for the article, including:
 - ☐ Full name of each contributing author
 - ☐ Affiliation for each contributing author (reflecting location)
 - ☐ Brief professional biography for each contributing author
 - ☐ Name and email address of the corresponding author
 - ☐ Structured abstract – formatted as per the Author Guidelines
 - ☐ A maximum of eight keywords
 - ☐ Classification of your article – as per the Author Guidelines

Headings

- ☐ Headings formatted as per the Author Guidelines:
 - ☐ First level headings presented in bold
 - ☐ Sub-headings presented in italics
 - ☐ Consecutive numbering used, as appropriate to the level

Notes/Endnotes

- ☐ Notes/Endnotes used only where deemed absolutely necessary
 - ☐ Consecutively numbered
 - ☐ Enclosed in square brackets
 - ☐ Listed at the end of the article

Figures

- ☐ Formatted as per the Author Guidelines

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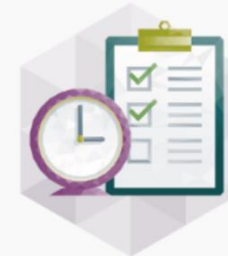
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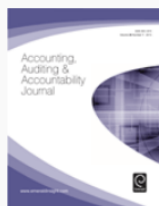
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- + Accounting/accountancy
- + Agricultural/environmental economics
- Development economics
- Economic development
- Financial investment/markets
- Financial management/structure
- Financial reporting
- + Financial risk/company failure
- + International economics
- Labour economics
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- Social economics

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This Journal

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Online from: 1988
Subject Area: Accounting, Finance & Economics

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Corporate social and environmental reporting : a review of the literature and a longitudinal study of UK disclosure

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Volume List

Issue(s) available: 171 - from Volume 1 Issue 1, to Volume 30 Issue 3

Icon key: You have access Partial access Backfile Earlycite Abstract only

Volume 30

- Issue 4 2017
- Issue 3 2017
- Issue 2 2017
- Issue 1 2017

Volume 29

- Issue 8 2016 Special Issue: Operationalising ethnicity in accounting research
- Issue 7 2016 Special Issue: Strong structuration theory in accounting research
- Issue 6 2016
- Issue 5 2016
- Issue 4 2016 Special Issue: Social Accounting for human rights
- Issue 3 2016

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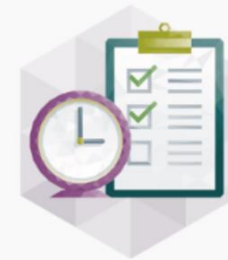
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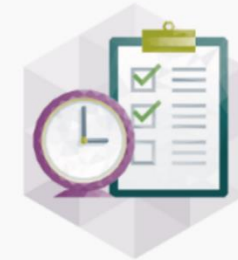
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Emerald's philosophy concerning impact of research is explained. Discover what Emerald means by impact, how Emerald measures impact and what impact information Emerald provides, as well as links to further information sources.

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Obrigada!
¡Muchas gracias!



Isabela Daneluci
Gerente de Soluciones
idaneluci@emeraldgroup.com

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de 4 mil autores
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y 200 miembros de
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